



Presents:

## Surviving a downturn: stories from the trenches

Kansas City Manufacturers Network will present a panel discussion and breakfast hosted by Shane Parr of TGP Investments, LLC, featuring four of the region's companies who will share their strategies for survival despite an uncertain economic landscape.

***Tuesday, May 12 at 7:30AM  
The Hilton Garden Inn  
520 Minnesota Avenue, Kansas City, Kansas***

### **Opening Comments on the current state of the capital markets, and discussion moderator**

***– Shane Parr, Managing Director, TGP Investments, L.L.C.*** TGP manages TGP Capital Partners, L.L.C., a \$56 million private equity fund based in Kansas City, Missouri. Mr. Parr has extensive experience in originating, evaluating, and executing acquisitions, as well as working closely with management teams to help achieve their long-term objectives. In addition, Mr. Parr has significant experience in raising, structuring, and negotiating senior and subordinate debt facilities.

### **Information, Updates, Morale... and being in business since 1931 – Joe E. Farrar,**

***President & CEO Farrar Corporation*** Farrar Corporation began in 1931 as a blacksmith shop, and today boasts 2 facilities that produce over 2,000 parts for 130 OEM customers in 28 states and Canada. Farrar pours all grades of ASTM A536 ductile iron, and provides heat treating, machining, painting and assembly. Joe will share company history and their lessons learned over time.

### **Doing more with less: How to effectively get all the work done – Robert B. Weiner**

***President and CEO, PAS Technologies Inc*** PAS Technologies is the premier applications specialist providing cost-effective maintenance, repair, and overhaul (MRO) solutions for major OEMs. Customers with high-performance needs rely on us for a broad spectrum of critical applications. Military and commercial aerospace repair capabilities include engine (hot and cold sections) and airframe component overhaul.

### **Diversification by Acquisition– James B. Stuelke, Jr. CEO, LPF High Performance**

***Coatings, LLC*** Celebrating its 50th year in business, LPF is an applicator of specialty coatings providing manufacturers with a source for their product's finishes ranging from Teflon and powder coatings to EMI-RFI and military CARC coatings. LPF recently diversified further by acquiring a company which applies digital quality camouflage finishes on firearms, archery equipment and other outdoor products such as ATV's.

### **Restructuring Your Strategy – Steve Brown, Plant Manager, Packerware/Berry Plastics**

Originally established in 1967 as Imperial Plastics and located in Evansville, Indiana, Berry Plastics has grown into a leading manufacturer of injection-molded plastic packaging, thermoformed products, flexible films and tapes and coatings.

Our founding sponsors, Mid America Manufacturing and Technology Center ([www.mamtc.com](http://www.mamtc.com)) and Missouri Enterprise, ([www.missourienterprise.org](http://www.missourienterprise.org)) will be our sponsors for this event. The event is open to area manufacturers and their suppliers. We invite you to join with us to make KCMN the premier resource for manufacturers.

**We are now accepting [reservations online](#) no later than May 8<sup>th</sup>. Registration is \$15 for KCMN members or \$25 for guests. Due to our need to cover the event costs, no shows will be billed. Cancellations will be accepted no later than 3 business days prior to an event. Cancellations of reservations paid by credit card will be assessed a \$10 processing fee by the registration service, or contact us for event credit for a future event.** You may register as a guest for up to 2 events before membership is required. For questions or comments, please contact Donna Gordon at 816-304-7958.

**Kansas City Manufacturing Network . [www.kcmn.org](http://www.kcmn.org) . 816-304-7958**